

Camoin Associates has built a strong reputation as housing experts throughout New England and the Northeast. We know that housing is more than buildings—it's the foundation for economic opportunity, community well-being, and long-term growth. We partner with communities to develop actionable, data-driven housing strategies that reflect local values and support residents across all income levels and life stages.

We're here to help your community take charge of its housing challenges. We will bring our depth of experience to your community, taking a comprehensive look at your area's housing needs and identifying implementable solutions that will address those needs. The result? More direction, clarity, and focus on what housing projects can be completed over the short, medium, and long term.

What We Can Do For You

Predevelopment Technical Assistance Services

Residential Market Analysis

- Demographic and economic trends analysis
- Housing supply and inventory assessment
- Residential market conditions review
- Stakeholder engagement
- Competitive assessment

Financial Feasibility & Pro Forma Analysis

- Revenue, cost, and financing structure evaluation
- Model input and assumption identification
- Funding gap analysis
- Pro forma model development
- Sensitivity and risk analysis

Development Finance Advisory

- Public and private funding alternatives evaluation
- Tax incentive research
- Tax Increment Financing (TIF) advisory
- Financial modeling
- Flexible funding strategies

About Us

We are the only **full-service** economic development consulting firm in the country.

In business
since
1999

22
full-time
employees

We completed
30+
housing studies
in the last 6 years

We have
worked in
46
US states and
territories

Questions? Please Contact Us

Rachel Selsky, AICP, CEO | 518-899-2608 | rachel@camoinassociates.com

Tom Dworetsky, AICP, Vice President and Director of Research | 518-899-2608 | tom@camoinassociates.com