

**Camoin Associates has built a strong reputation as housing experts throughout New England and the Northeast.** We have seen housing emerge as both an economic development and community vitality challenge in urban neighborhoods and rural communities throughout the region where the culmination of long-term housing issues and recent market impacts are causing challenges approaching crisis levels.

**We're here to help your community take charge of its housing crisis.** We will bring our depth of experience to your community, taking a comprehensive look at your area's housing needs and identifying implementable solutions that will address those needs. The result? More direction, clarity, and focus on what housing projects can be completed over the short, medium, and long term.

## What We Can Do For You

### Housing Needs Analysis Services

#### Economic and Demographic Context

- Demographic trends
- Economic, occupation, wage, and workforce characteristics and trends

#### Housing Inventory and Analysis

- Existing housing inventory
- Housing affordability

#### Housing Needs Analysis (Gap Analysis)

- Underhoused individuals
- Population growth
- Economic growth (job growth)
- Cost-burdened households
- Displaced commuters
- Households living in substandard housing
- Empty nester and senior households

#### Housing Strategy

- Framework(s) for regional collaboration
- Public-private partnerships
- Public-nonprofit partnerships
- Zoning and regulatory strategies
- Funding/financing programs
- Developer incentives
- Homeownership incentives
- Infrastructure and streetscape projects
- Programs for maintenance of older housing

#### Market Conditions Assessment

- Housing development trends
- Rental market trends
- For-sale market trends
- Summary of housing market opportunities and challenges

### Public Engagement and Education

#### Phase 1

- Collaborate to create community engagement plan
- Create project website
- Steering committee meetings

#### Phase 2

- Stakeholder interviews
- Focus groups
- Community survey
- Employer survey
- Open house events
- Steering committee meetings

#### Phase 3

- Community workshops
- Steering committee meetings
- Final presentation

### Questions? Please Contact Us

Dan Stevens, AICP, Director of Real Estate Development Services | 518-899-2608 | [dstevens@camoinassociates.com](mailto:dstevens@camoinassociates.com)

Robert O'Brien, Senior Housing Specialist | 518-899-2608 | [robrien@camoinassociates.com](mailto:robrien@camoinassociates.com)