

## Attachment B

### Employee Benefit Brokerage and Consulting Services Firms – Scoring Matrix

CRITERIA SCORE	Hilb Group	Lockton	NFP	Marsh McLennan
Adherence to RFP Instructions	0.43	0.43	0.39	0.46
General Firm Information/Experience & Resources Section A & B	1.26	1.54	1.26	1.56
Fee Structure Section C	1.43	0.15	1.28	1.43
Affirmative Action Plan and Minority Owned Business/Women Owned Business Section D	0.23	0.40	0.25	0.28
Attachment A Submission Certifications	0.35	0.40	0.40	0.40
<b>Total Score</b>	<b>3.69</b>	<b>2.92</b>	<b>3.58</b>	<b>4.12</b>