

## Conduit Lending Term Sheet

**Product Description:** Tax-exempt loans for the purpose of developing properties

that include low or moderate-income homes.

Affordability Requirements: Properties must meet one of the following criteria:

> 20% of the units are affordable to households at 50% median income; or

> 40% of the units are affordable to households at 60%

median income.

Affordability requirements are required for the term of the RIHousing loan but in no event shall they be less than 30

years.

Loan Fees

**Issuer Fee:** 1% of Bond Amount

Servicing Fee: A minimum of 25 bps of the outstanding principal amount

for the term of the loan; may be higher depending on deal

structure and loan size.

Tax Credit Fee: 1% of the 10-year credit amount

**Cost of Issuance:** The Borrower will be responsible for paying the full cost of

issuance for both taxable and tax-exempt bonds. Costs

may be capitalized in the development budget.

**Due Diligence Requirements** 

Third Party Fees: The Borrower shall be responsible for paying any and all of

> RIHousing's third-party fees required to complete the due diligence review and close the transaction. Costs may be

capitalized in the development budget.

**Legal Fees:** Borrower will pay Lender's legal fees

**Developer Fee:** Must be in conformance with our *Developer's Handbook* 

**Appraisal/Market Study:** RIHousing must be named as an intended user of and must

approve either or both a market feasibility study and an

appraisal.

**Environmental Review:** Phase I Site Assessment, performed by a firm acceptable to

RIHousing. Phase II reports, asbestos, radon, PCBs and

lead surveys as necessary.

**Unit Distribution:** Affordable units should be interspersed throughout the

development and be largely indistinguishable from the

market units.

**Unit Sizes:** The number of affordable units per bedroom size should be

proportionate to the overall breakdown of units in the

development.

This is not an offer to make a loan. This term sheet serves as an outline of this program's underwriting criteria and is for discussion purposes only. For more information, contact Anne Berman, Director of Development, at (401) 457-1269.

September 2021